

# ICA Gruppen in brief\*

# 2,085

own and retailer-owned stores and pharmacies. The core business is grocery retail.

## CEO

Per Strömberg

## Chairman of the Board

Claes-Göran Sylvén



**ICA's vision**  
We make every day a little easier.

**ICA's values**  
Simplicity  
Commitment  
Entrepreneurship

YEAR 2017  
Net sales of around SEK

# 106.5

billion

About **50,000** at ICA in offices, with logistics or in one of ICA's own or retailer-owned stores or pharmacies.

More than **22,000** employees in ICA Gruppen and its companies.

ICA Gruppen's operations are divided into

- ICA Sweden
- Rimi Baltic
- Apotek Hjärtat
- ICA Real Estate
- ICA Bank
- Hemtex

**ICA Bank**  
An everyday bank

**Hemtex**  
A leading home furnishings chain in the Nordic region, with 153 stores.

**134 stores in Sweden**  
**14 stores in Finland**  
**5 stores in Estonia**

**ICA Sweden**  
Leading player in grocery retail in Sweden.

**1,287 stores**

Market share **36%**

**ICA Real Estate**  
One of the largest commercial real estate firms in retail in the Nordic region.

**Apotek Hjärtat**  
Sweden's second largest pharmacy chain.

**386 pharmacies**

Market share **31%**

**Rimi Baltic**  
Grocery retailer operating 259 wholly owned stores in Estonia, Latvia and Lithuania.

Market share **16%**

**259 stores**

**82 in Estland**  
**121 in Lettland**  
**56 in Litauen**



2017 was a major jubilee year for ICA. We have celebrated that it's 100 years since Hakon Swenson laid the foundation for ICA with his idea on independent retailers in cooperation - the ICA idea. We have looked back on our history since 1917, but most of all, we have started new good initiatives during 2017. We didn't want to settle with a party and fireworks to celebrate a birthday, we wanted a celebration with meaning, where we use the entrepreneurship we have within ICA, to make a difference in the future.

**FOR A GOOD TOMORROW**

Local Environment Health Diversity Quality

ICA Gruppen has set a high bar for its extensive sustainability work, which involves a variety of activities. For structured communication about this work, this year saw the launch of "För en god morgondag" (For A Good Tomorrow), which will help provide a clearer picture of the work being carried out and the most pressing issues.

This is broken down into five defined areas: local, environment, health, diversity and quality.

\* Figures refer to 31/12/2017

# ICA Gruppen in brief

## This is ICA Gruppen

ICA Gruppen AB is a leading retail company with a focus on food and health. The Group includes ICA Sweden and Rimi Baltic, which mainly conduct grocery retail, Apotek Hjärtat, which conducts pharmacy operations, ICA Real Estate, which owns and manages properties and ICA Bank, which offers financial services. The Group also includes Hemtex.

Within ICA Gruppen, entrepreneurship is combined with large-scale and diverse operations, and local adaptation is combined with economies of scale and efficiency. Through cooperation and development of mutually supporting operations, ICA Gruppen has succeeded in securing customer confidence, good profitability and a leading market position.

In 2017 ICA Gruppen had net sales of around SEK 106.5 billion and more than 22,000 employees. Around 50,000 people work at ICA in offices, with logistics or in one of ICA's own or retailer-owned stores.

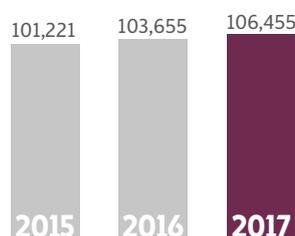
ICA Gruppen's shares are listed on Nasdaq Stockholm, Large Cap segment. The largest shareholder is ICA-handlarnas Förbund (the Association of ICA Retailers).

## Key figures

Group, SEK m	2017	2016	2015
Net sales	106,455	103,655	101,221
Operating profit before depreciation/amortisation (EBITDA)	6,756	6,238	6,191
Operating profit (EBIT) excluding non-recurring items	4,642	4,669	4,138
Operating profit (EBIT)	5,220	4,518	4,594
Profit before tax	4,853	4,154	4,225
Profit from continuing operations	4,145	3,397	3,721
Profit for the year	4,145	3,418	4,913
Cash flow from operating activities for continuing operations	4,601	5,422	5,723
Cash flow from operating activities	4,601	5,422	5,845
Operating margin excl. non-recurring items, %	4.4	4.5	4.1
Operating margin, %	4.9	4.4	4.5
Return on capital employed, %	12.3	10.5	9.8
Return on equity, %	13.4	11.9	16.6
Earnings per share, SEK	20.53	16.97	24.14
Earnings per share, continuing operations, SEK	20.53	16.87	18.21
Dividend per share, SEK*	11.00	10.50	10.00

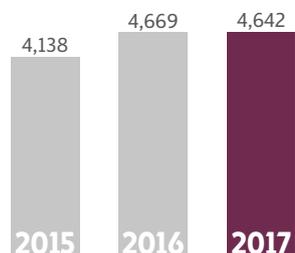
\* Board's proposal

## Net sales SEK m

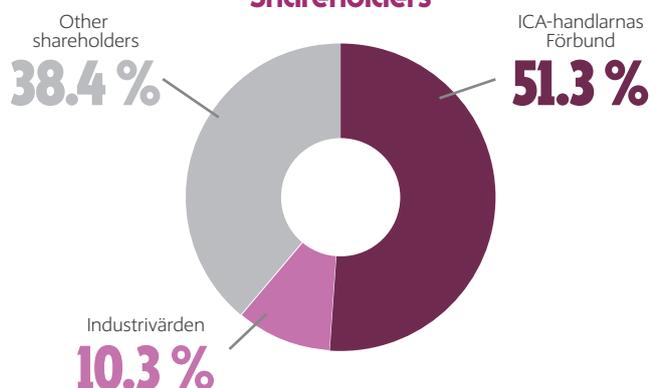


## Operating profit

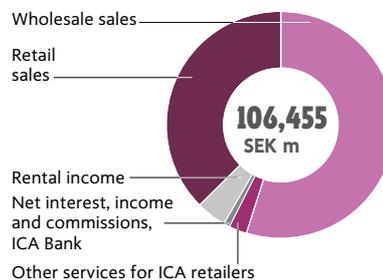
excluding non-recurring items, SEK m



## Shareholders



## ICA Gruppen's revenues



## Company contacts

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