# ICA Gruppen in brief\*

2,114

of our own and retailer-owned grocery stores. The core business is grocery retail.

#### CEO

Per Strömberg

**Chairman of the Board** Claes-Göran Sylvén



#### **ICA's mission**

We want to be the leading retailer focused on food and meals.

ICA's vision
We make
every day a
little easier.

ICA Gruppen's operations are divided into Rimi Baltic Apotek Hjärta ICA Bank

Apotek Hjärtat ICA Bank ICA Real Estate Hemtex

YEAR 2015

**Net sales** of around SEK

101 billion

#### **ICA Bank**

The bank with a strong mobile offering.

#### **ICA Real Estate**

One of the largest commercial real estate firm in retail in the Nordic region.

## **ICA Sverige**

Leading player in grocery retail in Sweden.

1,306

Market share



# About 50000 people work at ICA in offices, with logistics or in one of ICA's own or retailer-owned stores.

22 000

#### **Hemtex**

The leading home textile chain in the Nordic region, with 162 stores.

138 stores in Sweden 19 stores in Finland

5 stores in Estonia

#### **Apotek Hjärtat**

Sweden's second largest pharmacy chain.

390 pharmacies

Market share



At ICA, a commitment to sustainability and strong community engagement go hand in hand with long-term profitability. ICA's customers and other stakeholders should feel secure and confident in ICA and its businesses. ICA's Good Business guidelines describe the Company's ethical standards and corporate social responsibility.

## ICA'S GOOD BUSINESS

- Be driven by profitability and high ethical standards
- Listen to customers and always base decisions on their needs
- Nurture diversity and growth among its employees
- Maintain an open dialogue internally and with the community
- Ensure quality and safe products
- Promote a healthy lifestyle
- Adopt sound environmental practices to promote sustainable development

#### Rimi Baltic

Grocery retailer operating 256 wholly owned stores in Estonia, Latvia and Lithuania.

**256** stores

Market share

87 in Estonia117 in Latvia52 in Lithuania



# ICA Gruppen fact sheet

# This is ICA Gruppen

ICA Gruppen AB is a leading retail company with a focus on food and health. The Group includes ICA Sweden and Rimi Baltic, which mainly conduct grocery retail, Apotek Hjärtat, which conducts pharmacy operations, ICA Real Estate, which owns and manages properties and ICA Bank, which offers financial services. The Group also includes Hemtex.

Within ICA Gruppen, entrepreneurship is combined with large-scale and diverse operations, and local adaptation is combined with economies of scale and efficiency. Through cooperation and development of mutually supporting operations, ICA Gruppen has succeeded in securing customer confidence, good profitability and a leading market position.

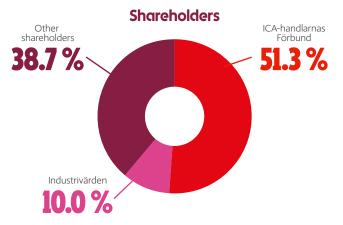
In 2015 ICA Gruppen had net sales of around SEK 101 billion and more than 22,000 employees. Around 50,000 people work at ICA in offices, with logistics or in one of ICA's own or retailer-owned stores.

ICA Gruppen's shares are listed on Nasdaq Stockholm, Large Cap segment. The largest shareholder is ICA-handlarnas Förbund (the Association of ICA Retailers).

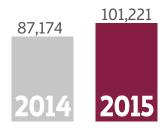
## **Key figures**

Group, SEK m	2015	2014
Net sales	101,221	87,174
Operating profit before depreciation/amortisation (EBITDA)	6,191	5,819
Operating profit (EBIT) excluding non-recurring items	4,138	3,937
Operating profit (EBIT)	4,594	4,097
Profit before tax	4,225	3,727
Profit from continuing operations	3,721	3,105
Profit for the year	4,913	2,667
Cash flow from operating activities for continuing operations	5,723	3,794
Cash flow from operating activities	5,845	3,612
Operating margin excl. non-recurring items, %	4.1	4.5
Operating margin, %	4.5	4.7
Return on capital employed, %	9.8	10.1
Return on equity, %	16.6	9.3
Earnings per ordinary share, SEK	24.14	12.53
Earnings per share, continuing operations, SEK	18.21	14.71
Dividend per ordinary share, SEK*	10.00	9.50

<sup>\*</sup> Board's proposal

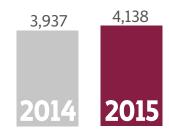


# Net sales SEK m

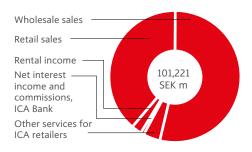


# **Operating profit**

excluding non-recurring items, SEK m



#### ICA Gruppen's revenues



#### Company contacts

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